



NCServes

Coastal

Coordinating services
for Our Nation's heroes.



2 Year In-Practice Review

January 10th, 2019
Jacksonville City Hall

AGENDA

Welcome & Introductions

Marcia Wright | Board Chairperson, ECHSA
Jerrick Vernon | Network Director NCServes-Coastal
Ilario Pantano | Senior Director, IVMF
Ron Massey | Deputy City Manager, City of Jacksonville

Coordination of Care Community of Care

Mark Teachey | Program Coordinator, Veterans Treatment Court
Jerrick Vernon | Network Director NCServes-Coastal
Gilly Cantor | Program Evaluation Manager, IVMF

Our Impact

Jerrick Vernon | Managing Director, ABCCM & NCServes Western
Gilly Cantor | Program Evaluation Manager, IVMF
Ilario Pantano | Senior Director, IVMF

Discussion & Announcements

Panel Discussion
Brianna Torres | Outreach Specialist, NCServes-Coastal
Reeshema Walker | DVOP, Craven County NCWorks
Lisa Ramos | VSO, Wilmington Veteran Service Center
Nadia Mayora | Veteran Financial Coach, cfpb contractor (AFSC)

WELCOME & INTRODUCTIONS



NC DEPARTMENT OF
**HEALTH AND
HUMAN SERVICES**



Eastern Carolina Human Services Agency, Inc.

accenture



**INSTITUTE FOR
VETERANS AND
MILITARY FAMILIES**

SYRACUSE UNIVERSITY JPMorgan Chase & Co., Founding Partner





“The City sees NCServes Coastal as a source of information that will help us identify the needs of Jacksonville’s citizens, evaluate the capability of local organizations in meeting those needs and direct City’s resources and efforts to the areas of greatest need.”

**- Ronald Massey
City of Jacksonville**



COORDINATION OF CARE

**WHO ARE WE
SERVING?**

**WHAT DO OUR
CLIENTS NEED?**

**VETERAN
SPOTLIGHTS**

NCSERVES-COASTAL 2-YEAR SNAPSHOT

LIVE SINCE **NOV 2016** | SERVING **20 COUNTIES** WITH A VET POPULATION OF **160,172** | TOP NEED: **HOUSING & SHELTER**



1,275
Unique
Clients



3,069
Service
Requests



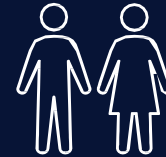
75
Participating
Organizations



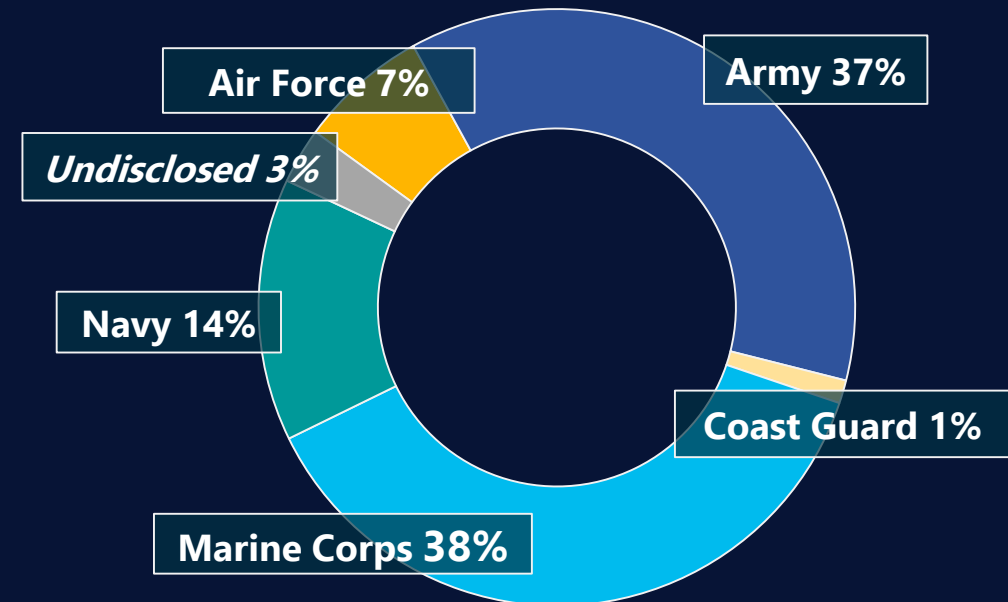
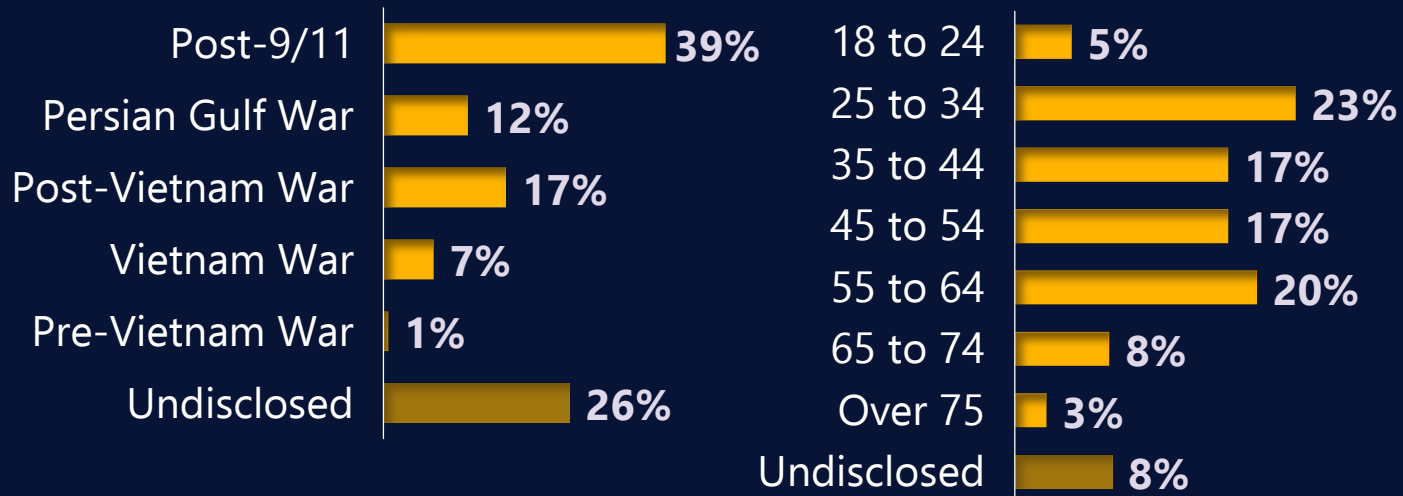
200+
Unique
Network Users



75% Military Members & Veterans
9% Spouses, Family Members & Caregivers
15% Undisclosed

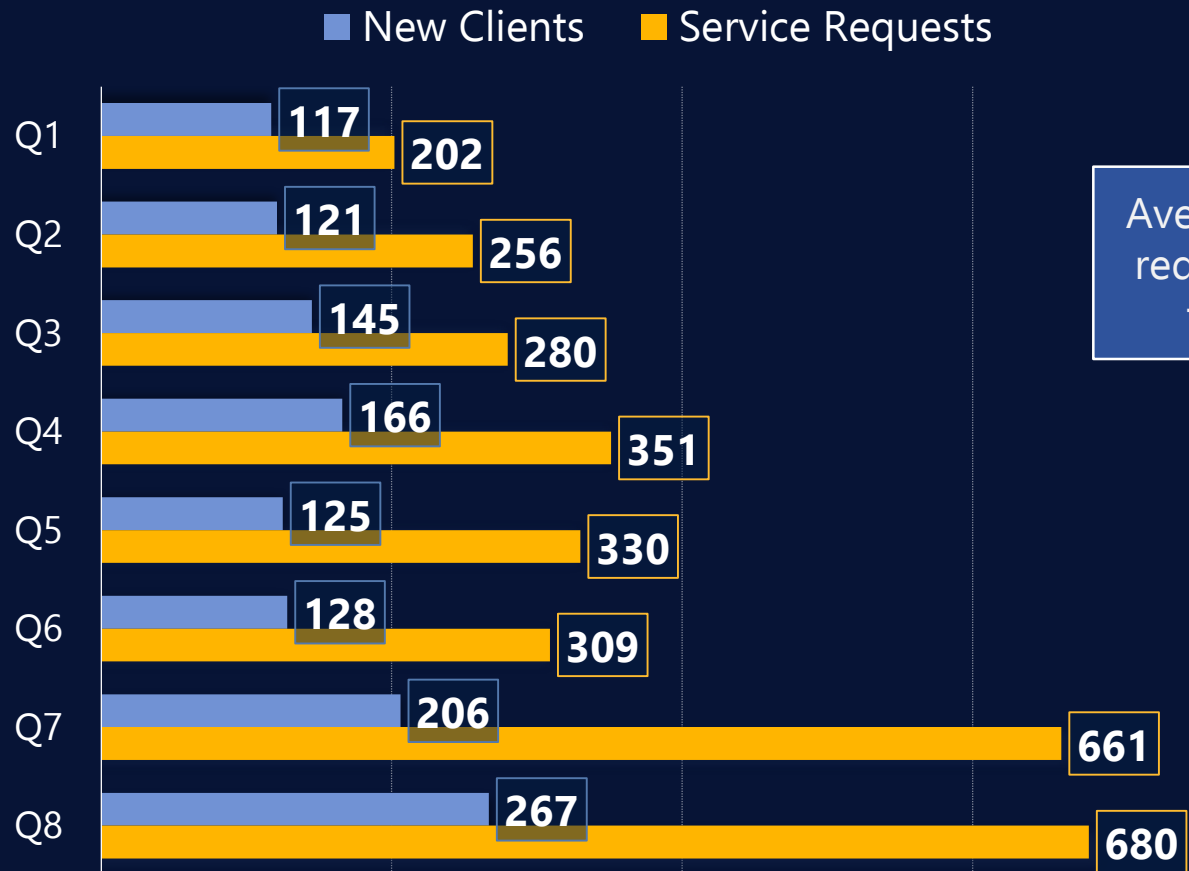


61% Male | 25% Female | 14% Undisclosed



WHO ARE WE SERVING?

NC Serves-Coastal fielded **3,069 requests from 1,275 unique clients** in its first two years.



Average number of requests per client to date: **2.41**

The service requests shown in this graph include requests from all network clients, not just new clients.

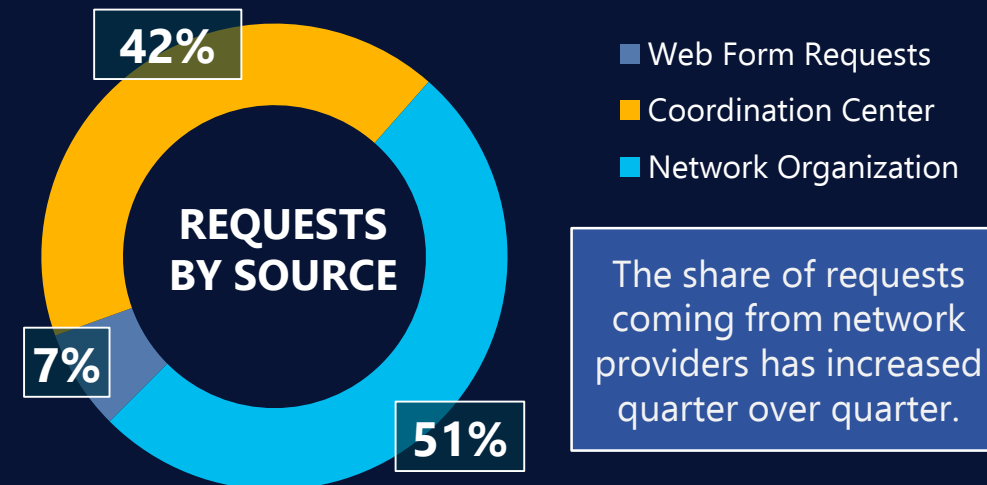
NOTABLE STATS ABOUT MILITARY AND VETERAN CLIENTS

19% - Female

Local Vet Pop – 12% Female

48% - Under Age 45







Local Vet Pop – 32% Under Age 45



The share of requests coming from network providers has increased quarter over quarter.

WHAT DO OUR CLIENTS NEED?

Since launch, 71% of overall demand has been within six service categories.

		Number of Requests	Share of All Requests
	Housing & Shelter	739	24%
	Employment	360	12%
	Utilities	352	11%
	Benefits Navigation	297	10%
	Food Assistance	233	8%
	Health & Wellness	213	7%

Recent Trend

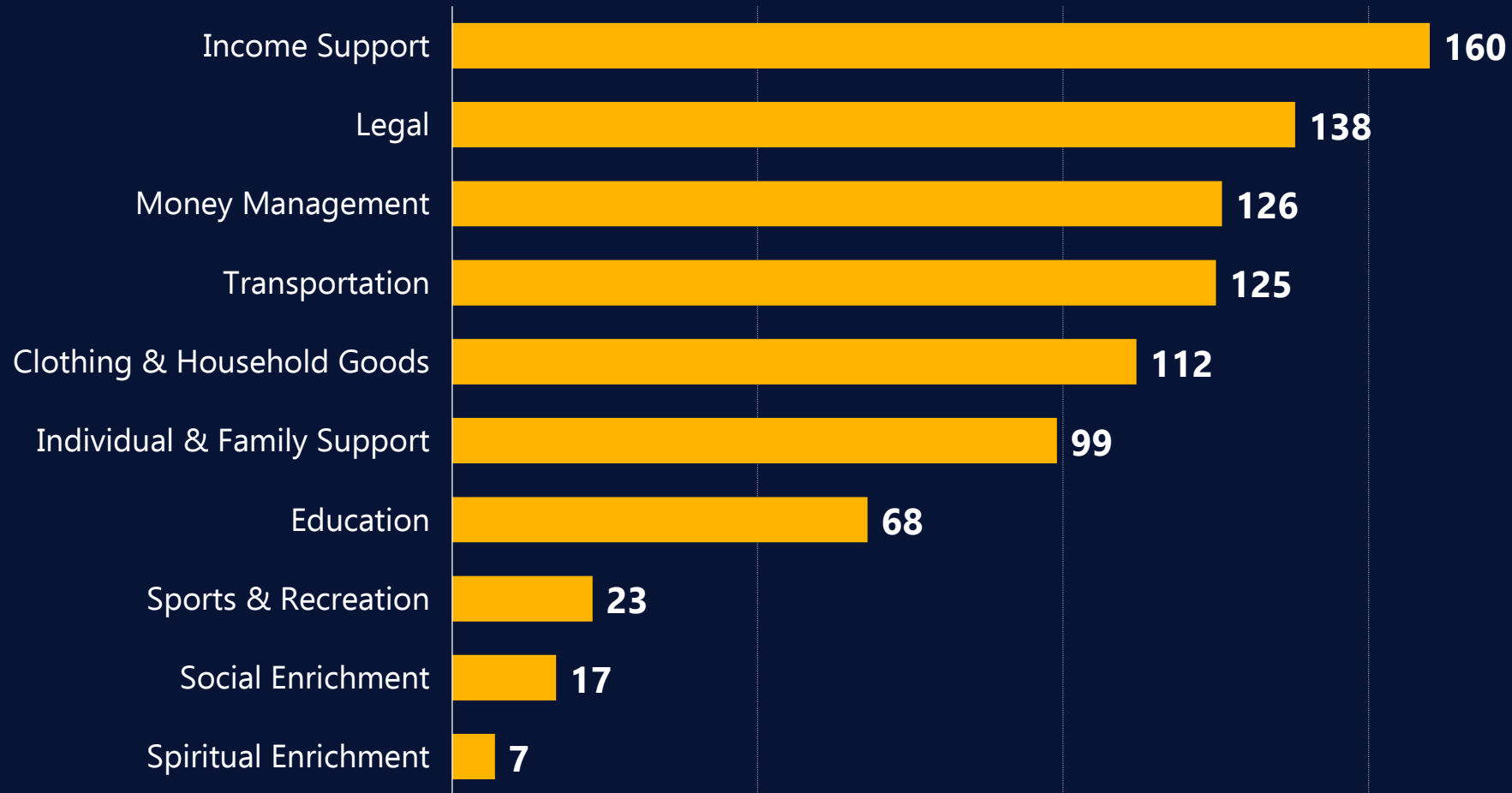
In Q7 & Q8, there was a jump in service requests for Health & Wellness and Income Support:

	Q7	Q8
Health & Wellness	10%	14%
Income Support	10%	12%

WHAT DO OUR CLIENTS NEED?



Service Requests: Demand for the Remaining Service Types






About Health Services:

The service category Health is a roll-up of four different kinds of health services:

Physical Health
Mental/Behavioral Health
Substance Use
Wellness

WHAT DO OUR CLIENTS NEED?

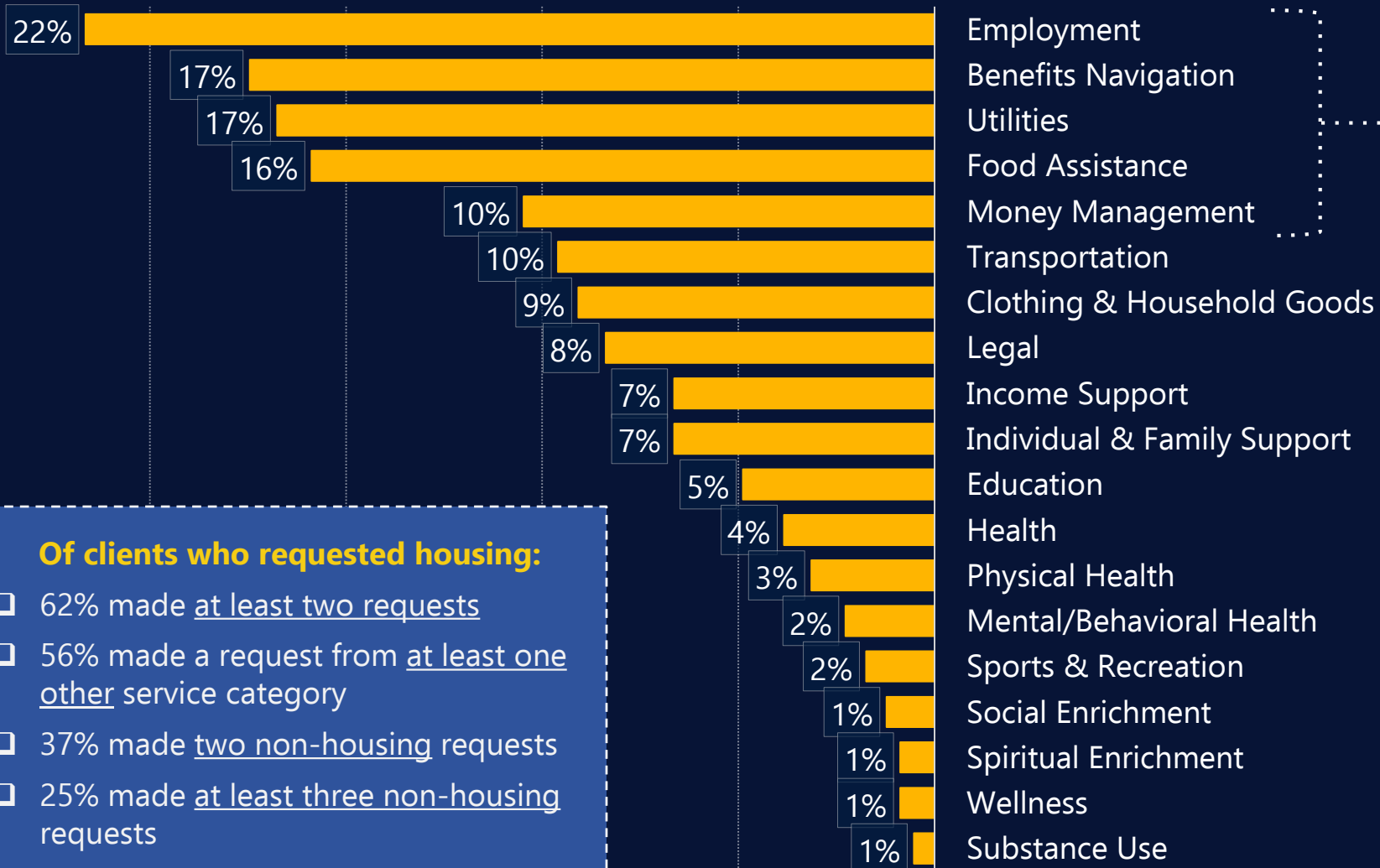
Since launch, 49% of all clients have made two or more service requests.

		Total # of Clients	% of Clients with 2 or More Requests	Top 3 Co-occurring Service Categories
	Housing & Shelter	573	62%	Employment (22%) Benefits Navigation (17%) Utilities (17%)
	Employment	293	75%	Housing & Shelter (42%) Benefits Navigation (24%) Utilities (22%)
	Health & Wellness	114	79%	Housing & Shelter (41%) Food Assistance (36%) Benefits Navigation (35%) Utilities (35%)

HOUSING CO-OCCURRENCE

NC Serves-Coastal has fielded **739 housing requests from 573 clients** – 24% of all requests to date.

Service Categories Co-Occurring With Housing



Top 5 Service Categories Co-Occurring with Housing

Additionally, 21% of clients who requested housing returned to the network for additional housing assistance

Of clients who requested housing:

- ❑ 62% made at least two requests
- ❑ 56% made a request from at least one other service category
- ❑ 37% made two non-housing requests
- ❑ 25% made at least three non-housing requests

Average # of Requests per Housing Client



VETERAN SPOTLIGHTS

Dominique F.

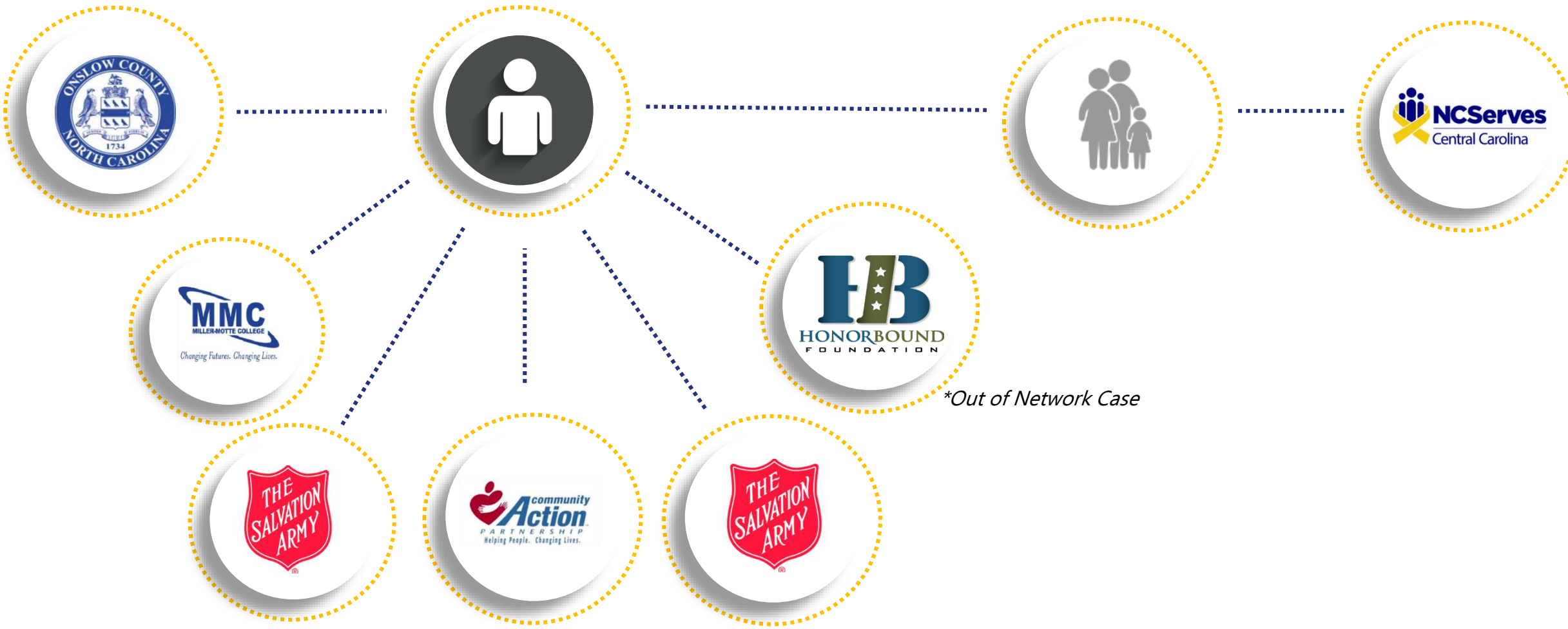
- 31 year-old
- Marine Corps Veteran
- 80% disabled



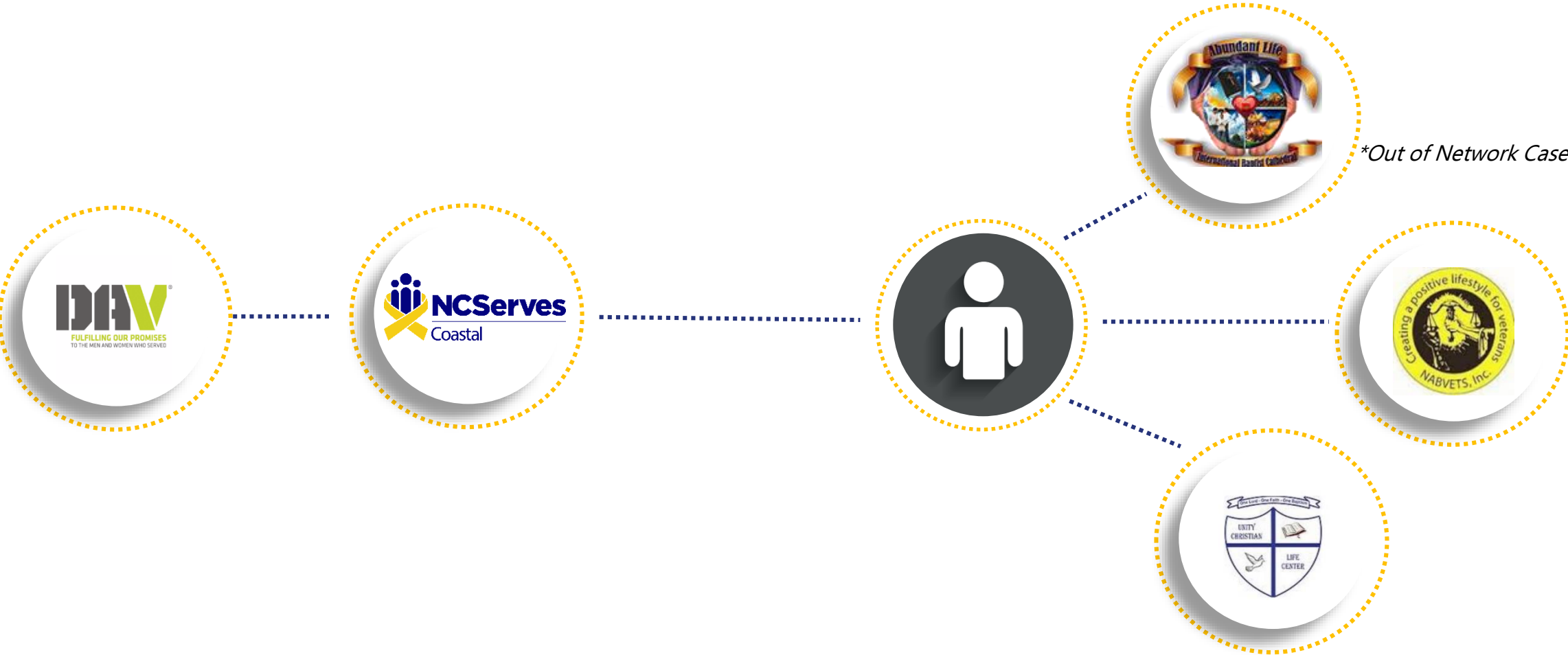
Ryan L.

- 30 year-old
- Marine Corps Veteran
- 100% disabled, combat wounded

VETERAN SPOTLIGHT: DOMINIQUE F.



VETERAN SPOTLIGHT: RYAN L.





COMMUNITY OF CARE

**GROWTH & ENGAGEMENT
DISASTER & RECOVERY
TRAILBLAZER AWARD**

NCSERVES-COASTAL HAS GROWN FROM 15 TO 75 REGISTERED PARTICIPATING ORGANIZATIONS (130 Unique Programs)

Since launch:

39

52% of providers
have made a
referral

66

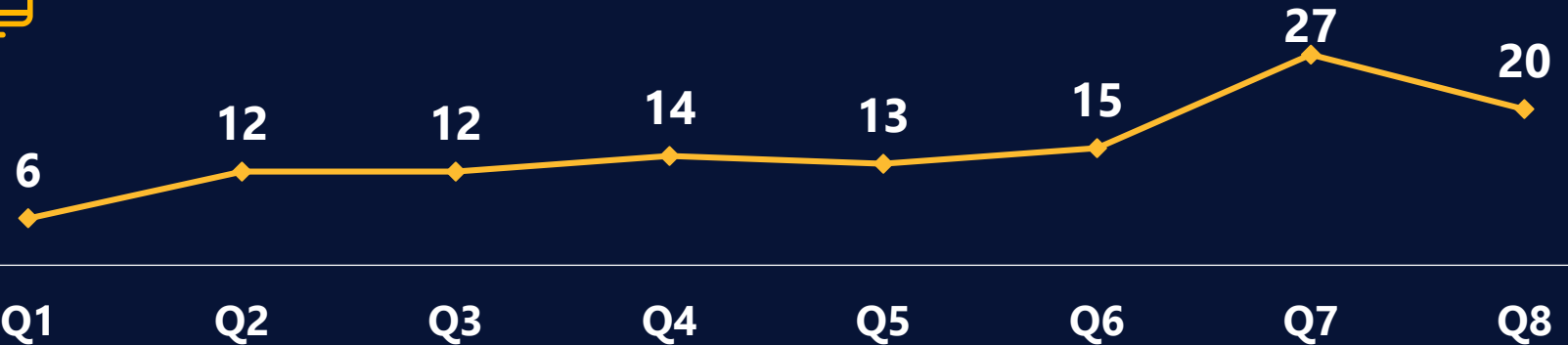
88% of providers
have received a
referral

68

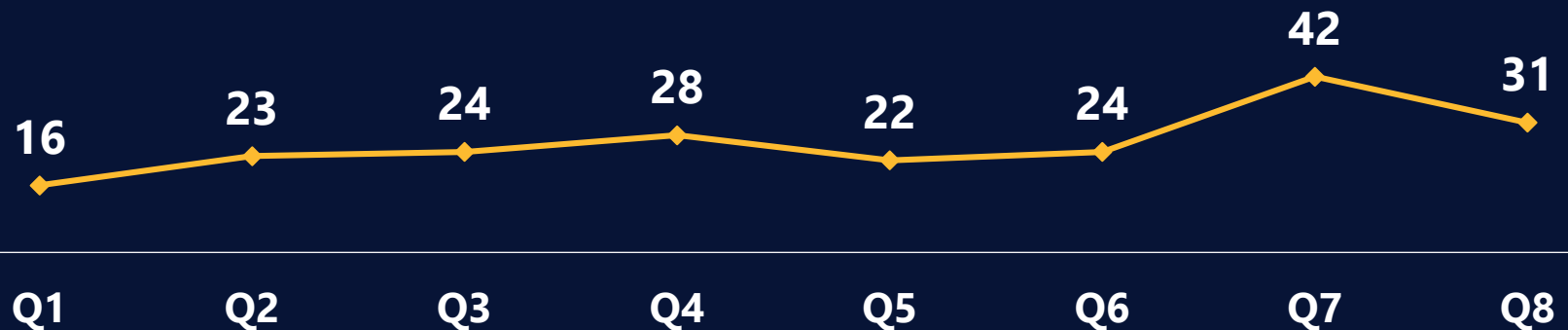
91% of providers
have made or
received a referral



Providers Making Referrals



Providers Receiving Referrals





**FIRST WARNING
WEATHER**

HURRICANE FLORENCE

WINDS: 105

GUSTS: 125

MOVING: WNW at 10

33.6°N, 76.1°W

PRES: 955 mb

3:00 PM

As a senior leader of Community Services at Camp Lejeune recently noted, "We, on base, used to pride ourselves in being self-sufficient—Hurricane Florence changed that and created a new reliance on community collaboration."

NC Serves Coastal is a proud part of that collaboration.

-Jacksonville Daily News, Editorial, Jan 7, 2019

**DISASTER &
RECOVERY**



DISASTER & RECOVERY

96 clients across North Carolina made 207 service requests, the vast majority of which were specifically reported as disaster related.

16 Clients

had previously sought services within NCServes prior to the hurricanes

173 Requests

were served by NCServes-Coastal with the help of its sister networks



Spotlight on NCServes-Coastal's Hurricane Response:

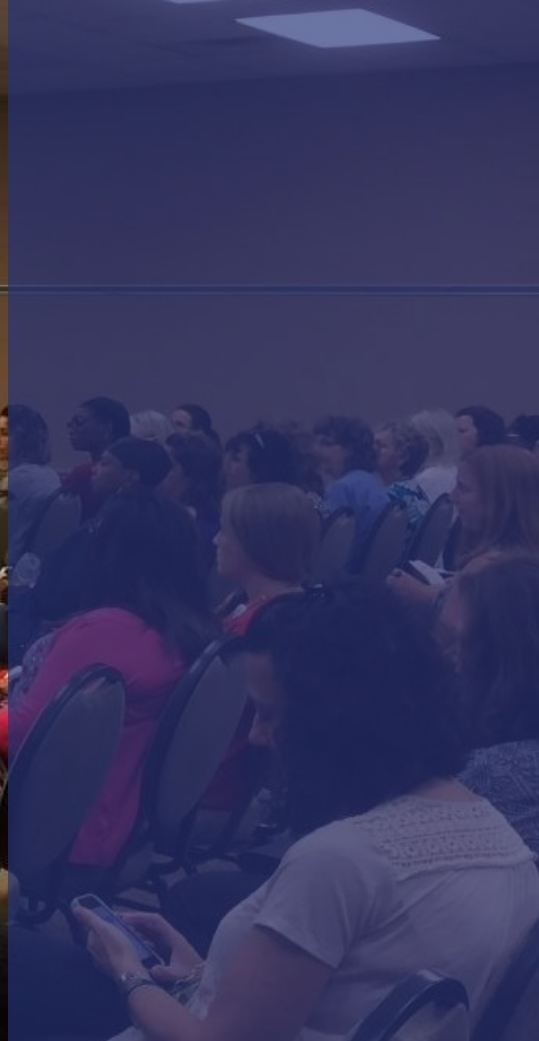
- ✓ 62% of requests came from providers as opposed to individual clients
- ✓ The top 7 service categories made up 75% of the requests for services. These categories represent fairly high urgency needs (see table)

94% of the requests that came in during this time period have been closed. Of the closed requests, 91% have been resolved favorably.

Service Category	# Requests
Housing & Shelter	36
Income Support	21
Clothing & Household Goods	20
Food Assistance	19
Utilities	14
Mental/Behavioral Health	9
Individual & Family Support	7
Education	6
Employment	6
Benefits Navigation	6
Money Management	5
Wellness	5
Legal	5
Physical Health	4
Spiritual Enrichment	3
Social Enrichment	1
Sports & Recreation	1
Transportation	1



OUR IMPACT



TIMELINESS

OUTCOMES

CROSS-NETWORK SNAPSHOT

TIMELY REFERRALS

The network ensures that clients are connected to the right provider for the right service, more quickly.



Average days

10.92

of Days to Match a Referral to a Provider

Median days

12.54

of Days to Close a Referral (Total Service Episode Duration)



In Q8, the average time it took to match a client to the appropriate provider was 4.88 days.

Time to Match (Average days)

Most Requested Services

Housing & Shelter

13.41



Employment

3.19



Utilities

10.51



Benefits Navigation

3.74



Food Assistance

11.77



Health & Wellness

5.65



Other Service Categories* (in decreasing order of demand)

3.86 - Income Support

4.76 - Legal

13.42 - Money Management

43.58 - Transportation

10.93 - Clothing & Household Goods

16.92 - Individual & Family Support

69.85 - Education

0.60 - Sports & Recreation

7.63 - Social Enrichment

8.69 - Spiritual Enrichment

SUCCESSFUL OUTCOMES

Since launch, **72%** of service requests have been resolved by the network.

RESOLVED TRENDS

- ❑ Most common resolved outcome is client having received direct services (29% of all closed)
- ❑ Second most common outcome is received information (18% of all closed)

UNRESOLVED TRENDS

The four most common unresolved outcomes to date:

- ❑ Unable to Contact – 437 (16% of all closed)
- ❑ No Applicable Services – 119 (4% of all closed)
- ❑ Client Refused Services – 76 (3% of all closed)
- ❑ Other – 62 (2% of all closed)

% Resolved Favorably (out of 2,790 closed requests)

Most Requested Services

Housing & Shelter

71%



Employment

61%



Utilities

74%



Benefits Navigation

79%



Food Assistance

84%



Health & Wellness

68%



Other Service Categories* (in decreasing order of demand)

65% - Income Support

50% - Legal

71% - Money Management

71% - Transportation

94% - Clothing & Household Goods

83% - Individual & Family Support

77% - Education

74% - Sports & Recreation

76% - Social Enrichment

67% - Spiritual Enrichment

CROSS-NETWORK SNAPSHOT

DATA COMPARISON – NETWORKS AT END OF YEAR 2

Indicator Purpose	Indicator Description	NCServes Coastal	SCServes	NCServes Central	PAServes Pittsburgh	NCServes Metrolina	NYServes NYC
Network Growth	# New Requests	3,069	2,791	2,725	4,121	5,776	3,145
	# Unique New Clients	1,275	1,390	1,518	2,224	2,345	2,183
Co-Occurring Needs	Avg # Requests per Client	2.41	2.01	1.80	1.85	2.45	1.44
	% Clients with 2+ Requests	49%	47%	39%	40%	61%	30%
	% Clients with 2+ Service Types	43%	34%	33%	19%	58%	27%
Provider Activity	% Requests from Providers	51%	33%	31%	42%	37%	17%
	% Providers that Made a Referral	52%	42%	43%	60%	49%	63%
	% Providers that Made or Received a Referral	91%	83%	%	%	%	%
Coordination Center Activity	% Accurate Referrals*	91%	92%	-	-	-	-
	% Providers that Received a Referral	88%	79%	84%	71%	62%	66%
	Time – CC Referral to Match (Average Days)	10.92	5.46	7.76	5.55	8.22	25.52
Quality of Care	Time – Total Duration (Median Days)	12.54	27.01	15.22	15.07	28.86	34.91
	% Requests Resolved Favorably	72%	73%	69%	84%	69%	45%

Data represents totals for the first two years for each network
 *Accurate Referrals = % of resolved requests managed by the first provider the client was referred to
 *Some accuracy data unavailable due to migration from V2 to V3

Compared with other networks across the country, NCServes-Coastal is:

- ✓ Above the national average on overall service duration and requests resolved favorably
- ✓ Receiving a higher share of provider referrals from an active and engaged provider base



**DISCUSSION &
ANNOUNCEMENTS**

**PROVIDER PANEL DISCUSSION
UPDATES
ANNOUNCEMENTS**



Reeshema Walker

**Disabled Veterans Outreach Program
Specialist**

NCWorks Career Center – Craven County



Lisa Ramos

**Veterans Service Officer
Wilmington Veteran Service Center**



Nadia Mayora

**Veteran Financial Coach, CFPB
Contractor, Armed Forces Service
Corporation**

PROVIDER PANEL DISCUSSION

UPDATES & ANNOUNCEMENTS



New Providers

- ✓ Rolling Thunder Chapter NC-5
- ✓ Leading Into New Communities (LINC)
- ✓ The Good Shepherd



Local Community of Practice

- ✓ Restarting Focus Groups
- ✓ Advisory Board pilot
- ✓ Satellite office in Wilmington



Regional Community of Practice

- ✓ Carolinas Community of Practice
- ✓ Power of Statewide Solutions



THANK YOU

Join us for Unite Us training immediately following the IPR!